



# **CLEAN GRID INITIATIVE**

## **Managing Director**

### **Remote**



## OVERVIEW

The Clean Grid Initiative is a philanthropic collaboration focused on modernizing the electric transmission system to accelerate the transition to carbon-free power. Almost any path to carbon neutrality will require achieving close to 100% clean electricity and electrifying many other end-use sectors, and doing so will require a massive build-out of the transmission system, by some estimates as much as tripling current high voltage transmission capacity. There is a once-in-a-generation moment of opportunity right now to advance transmission policy and development in the US. This Initiative will establish and oversee a multi-year national transmission campaign that integrates state, regional, and federal advocacy to reshape the narrative around the transmission, build transmission advocacy capacity, and leverage moments of opportunity to advance transformative transmission policies.

## PARTNERS

The Clean Grid Initiative is an independent operating project of the nonprofit umbrella organization, Multiplier, a nationally recognized nonprofit with a growing portfolio of innovative initiatives that conserve and protect a sustainable and resilient world ([www.multiplier.org](http://www.multiplier.org)).

The Managing Director for the Clean Grid Initiative will work in close partnership with some of the most innovative philanthropic institutions and advocacy organizations dedicated to climate and clean energy solutions in the United States.





## THE OPPORTUNITY

The Clean Grid Initiative is seeking a dynamic and highly motivated leader to take the reins of this new effort and serve as the first full-time Managing Director. The Managing Director will be supported by a Donor Advisory Board and will lead the development of a comprehensive philanthropic strategy to advance clean energy transmission as the critical path to achieving 100% clean electricity in the US.

The Managing Director will also lead all day-to-day operations of the Initiative, including soliciting and making grants, overseeing consultants, and supervising a team of two to four additional staff. Key responsibilities include:

- ❖ Develop a comprehensive strategy, including designing and overseeing a multi-layered, multi-stakeholder campaign to win public support and advance policies to enable clean energy transmission development.
- ❖ Develop processes for solicitation, approval, and oversight of grants and contracts.
- ❖ Create a standardized measurement and evaluation process for initiative activities.
- ❖ Maintain deep connections within the field of transmission advocates, experts, policymakers, and funders to keep a pulse on emerging trends, risks, and opportunities.
- ❖ Develop and oversee mechanisms for maintaining and sharing data and intelligence regarding Initiative activities, progress indicators, changes in the field, and metrics that can help increase understanding of the success of the Initiative.
- ❖ Engage regularly with Initiative grantees and partners to vet strategic assumptions, build alignment across different stakeholders and identify and develop new opportunities to advance Initiative objectives.
- ❖ Facilitate Donor Advisory Board meetings, including the development of materials for formal approval of annual strategy budget, and grants; Produce reports and presentations.
- ❖ Hire and supervise additional staff; develop onboarding materials and conduct performance reviews.



## THE CANDIDATE

The Managing Director will be a creative and innovative leader who brings vast campaign and advocacy leadership experience and who is unafraid of what lies ahead. Coalition building, strategic thought, and the ability to quickly implement a plan (and the strategy behind it) will be central dimensions of the job function. The capacity to work with the Donor Advisory Board in the most exceptional capacity and then activate a national network by providing game-changing resources to entities and people on the ground will also serve as paramount responsibilities. Thus, the successful candidate must have an intellectual curiosity that is matched unquestionably by their communications acumen.

Preference will be given to candidates with experience and interest in both working with a diverse array of stakeholders and interest in both technical aspects of transmission policy and issue campaign expertise. Key qualifications include:

- ❖ Minimum 10 years of professional experience in one or more of the following areas: electricity policy, philanthropic strategy, campaign design and management, coalition building, and/or communications.
- ❖ Bachelor's degree, with a preference for candidates with a post-graduate degree.
- ❖ Experience working with a diverse array of stakeholders and managing a variety of projects.
- ❖ Ability to build and mobilize a diverse coalition in support of aligned objectives.
- ❖ Knowledge of key issues regarding the electric grid, transmission, energy markets, and policy.
- ❖ Experience working on campaigns to persuade policymakers on both sides of the political aisle and a demonstrated ability to work with stakeholders with conflicting positions to build consensus.
- ❖ Experience working with one or more of the following: state Governors or legislatures, state public service commissions, regional transmission organizations (RTOs), the Department of Energy, utilities, renewable energy developers, non-profit organizations, labor groups, or trade associations.
- ❖ Superior organizational skills to manage multiple initiatives and stakeholders.
- ❖ Strong oral and written communication skills.



To learn more and to submit an application, please visit:  
<https://waterstonehc.com/driwaterstonehc/position/ceg-managing-director/>

DRi/Waterstone is an executive search firm that recruits senior leaders for non-profit and social enterprise organizations. All first-round interviews for this position will take place via video conference with DRi/Waterstone.

**Expected Compensation Range:** \$225,000 – \$275,000.

Multiplier and the Clean Grid Initiative celebrate diversity and are committed to building teams and partnerships that represent a variety of backgrounds, perspectives, and skills. Multiplier and the Clean Grid Initiative are also committed to providing an environment of mutual respect that is free from discrimination and harassment. Multiplier and the Clean Grid Initiative prohibit discrimination in its governance, programs, and activities on the basis of race, color, national origin, age, disability, religion, gender, sexual orientation, gender identity, genetic information, political beliefs, reprisal, marital status, amnesty, status as a covered veteran, because all or part of an individual's income is derived from public assistance, or for any other non-merit based factor.